

# MANAGEMENT FORUM 2019

## NEW HALL HOTEL

MONDAY 25<sup>TH</sup> / TUESDAY 26<sup>TH</sup>  
FEBRUARY 2019

## LONDON

TUESDAY 25<sup>TH</sup> JUNE 2019  
TUESDAY 1<sup>ST</sup> OCTOBER 2019

Our annual Management Forums provide an opportunity for extended and open discussion with fellow managing and senior partners, and chief executives, in an extremely relaxing environment. Started in 2000, they were initially held at Le Manoir Aux Quat' Saisons in Oxfordshire, and subsequently at Oxford and Cambridge colleges and various country house hotels in the Cotswolds. Since 2015 they have been held at New Hall Hotel, a 16th century moated manor house near Sutton Coldfield, north east of Birmingham.

In 2017 the format changed and in addition to the residential meeting held in February, mid-year day meetings were added in London. Our 2019 meetings will be:

**Monday 25th and Tuesday 26th February 2019** – for the managing partner and optionally another member of the management team. The Forum will commence at 4.00pm on Monday 25th and finish at 4.00pm on the 26th. Numbers will be limited to 15 and participants will be asked prior to the Forum to identify themes and topics they would like to discuss.

**Tuesday 25th June 2019** – a day focussed on finance and leadership for junior partners and team leaders at Grays Inn, London. Two people per firm.

**Tuesday 1st October 2019** – a mid-year catch up and review at Grays Inn, London for the managing partner and another member of the management team. Two people per firm.

*“I thought it was very good. Frank flow of information. Good humoured. Self-deprecating. Worthwhile.”*

*“I found the event interesting and stimulating and came away with renewed enthusiasm.”*

*“Very useful and thought provoking. Lots of good discussions with people who “get it”.*

*“Very helpful. Covered a lot of topics very relevant to us.”*

*“Overall excellent. Pitched at the right level which enabled everyone to engage.”*

*“I enjoyed the Forum and have come back to the office with more clarity on future strategy.”*

## FACILITATED BY:

**Andrew Otterburn and Michael Shaw**



**Otterburn**  
Legal Consulting

**Michael Shaw** works with a small number of law firms as both consultant and coach. He has a rare depth of experience having led the development of a large regional law firm over a sixteen-year term as Managing Partner prior to his retirement and establishment of his current business.

**Andrew Otterburn** is a leading law firm management consultant who has advised around 250 firms of solicitors and barristers chambers in the UK and Ireland. He has undertaken extensive consultancy work for the Law Society of England & Wales, the Legal Services Commission and the Ministry of Justice. The 3rd edition of his book *Profitability and Law Firm Management* was published by the Law Society in 2016. He is a former vice chair of the Executive Committee of the Law Management Section and a founding member of the Law Consultancy Network.

Andrew has an in-depth understanding of the issues facing law firms: *“Andrew has a depth of knowledge about the pressures facing the owners of solicitors practices today and a wide experience of how different firms are tackling these issues. His real strength however is the clarity he brings to the planning and decision making process which allied with his energy and enthusiasm helped generate a real sense of purpose and unity amongst our partners.”*

**The Law Consultancy Network** comprises some of the leading law firm consultants based in the UK and Australasia – Vicky Ling, Andrew Otterburn, Richard Burcher, Simon Tupman, Sue Bramall, Emma Potts Colin FitzPatrick, Chris Denington, Katherine Thomas, Simon McCrum, Nigel Haddon and H el ene Russell.

**New Hall** is approximately 5 miles from the M42. It is easily accessible from London and 30 minutes from Birmingham Airport.

**Grays Inn** is two minutes from Chancery Lane tube, just off High Holborn.



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## FEES

### **MONDAY 25<sup>TH</sup> AND TUESDAY 26<sup>TH</sup> FEBRUARY 2019 (NEW HALL)**

£1,250 (£1,500 inc VAT) per person.

Includes accommodation, dinner, pre-dinner drinks, breakfast and lunch.

### **TUESDAY 25<sup>TH</sup> JUNE 2019 (LONDON)**

£1,250 (£1,500 inc VAT) per firm for two people attending.

### **TUESDAY 1<sup>ST</sup> OCTOBER 2018 (LONDON)**

£1,250 (£1,500 inc VAT) per firm for two people attending.

*Please note that fees are non-refundable if cancellations are received less than 14 days before the event, but delegates may be substituted at any time. We reserve the right to change the programme due to circumstances beyond our control.*

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